



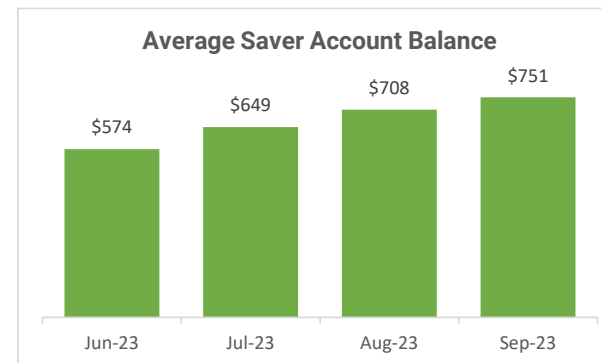
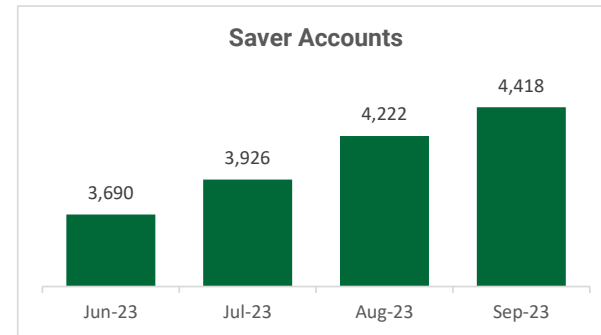
**Monthly Dashboard**  
As of September 30, 2023

Savers	December 31, 2022	September 30, 2023	Change
Total Savers	578	4,418	3,840
Average Account Balance	\$365	\$751	\$386
Average Monthly Savings	\$170	\$147	-\$23
Average Saving %	5.2%	5.1%	-0.1%
Multiple Employer Accounts	435	768	333
Total Accounts with a Withdrawal	22	538	516
Opt-Out Action Rate (first 30 days)	24%	23%	-1%

Employers	December 31, 2022	September 30, 2023	Change
Total Registered Employers	1,286	2,071	785
Actively Submitting Payroll (Past 90 Days)	309	672	363

Program	December 31, 2022	September 30, 2023	Change
Total Savings (in thousands)	\$211	\$3,319	\$3,108
Total Monthly Contributions (in thousands)	\$83	\$460	\$377
Amount of Withdrawals (in thousands)	\$7	\$352	\$345
Withdrawal Rate*	3.7%	9.7%	6.0%

\*In previous dashboard reports, withdrawals were reported as a percentage of monthly contributions. Moving forward, withdrawals will be reported as total withdrawals since program launch and a percentage of Payroll Contributing Accounts since inception.





## DEFINITIONS

Savers	
Total Savers	Total number of Participant's ROTH IRA accounts held within the Program with a balance greater than zero
Average Account Balance	Total Savings/Total Savers
Average Monthly Savings	Sum of contributions for the past 30 days/accounts with contributions in past 30 days
Average Saving %	Average savings rate for all funded accounts
Multiple Employer Accounts	Employees with more than 1 employer record
Total Accounts with a Withdrawal	All accounts that had a distribution at some point
Opt-Out Action Rate (first 30 days)	All accounts that had a distribution at some point

Employers	
Total Registered Employers	Number of employers that have registered with the program.
Actively Submitting Payroll (Past 90 Days)	Number of employers remitting payroll deduction contributions to MarylandSaves in the last 90 days.

Program	
Total Savings (in thousands)	Total balance for all accounts as of the reported date.
Total Monthly Contributions (in thousands)	Total of all participant's contributions in the past 30 days
Amount of Withdrawals (in thousands)	Total amount of retirement savings withdrawn by program participants since inception
Withdrawal Rate	Accounts with a full withdrawal as a percent of Payroll Contributing Accounts since inception