



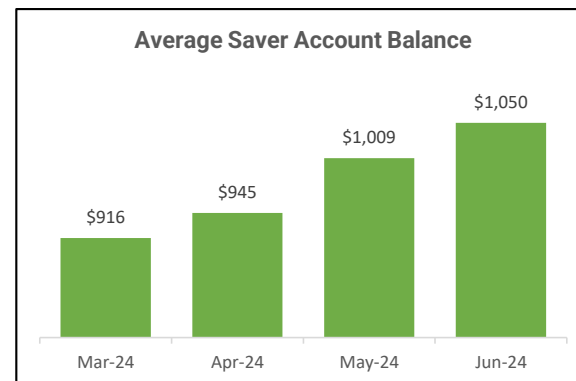
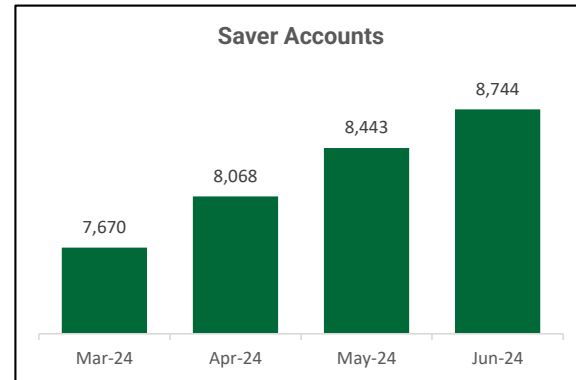
## Monthly Dashboard

As of June 30, 2024

| Savers                              | December 31, 2022 | June 30, 2024 | Change |
|-------------------------------------|-------------------|---------------|--------|
| Total Savers                        | 578               | 8,744         | 8,166  |
| Average Account Balance             | \$365             | \$1,050       | \$685  |
| Average Monthly Savings             | \$170             | \$147         | -\$23  |
| Average Saving %                    | 5.2%              | 5.4%          | 0.2%   |
| Multiple Employer Accounts          | 435               | 1,431         | 996    |
| Total Accounts with a Withdrawal    | 22                | 1,507         | 1,485  |
| Opt-Out Action Rate (first 30 days) | 24%               | 24%           | 0%     |

| Employers                                  | December 31, 2022 | June 30, 2024 | Change |
|--|-------------------|---------------|--------|
| Total Registered Employers                 | 1,286             | 3,811         | 2,525  |
| Actively Submitting Payroll (Past 90 Days) | 309               | 1,188         | 879    |

| Program   | December 31, 2022 | June 30, 2024 | Change  |
|---|-------------------|---------------|---------|
| Total Savings (in 1,000s)                         | \$211             | \$9,182       | \$8,971 |
| Total Monthly Contributions (in 1,000s)           | \$83              | \$814         | \$731   |
| Amount of Withdrawals since inception (in 1,000s) | \$7               | \$1,718       | \$1,711 |
| Withdrawal Rate                                   | 3.7%              | 14.2%         | 10.5%   |





## DEFINITIONS

| Savers                              |  |
|-------------------------------------|--|
| Total Savers                        | Total number of Participant's ROTH IRA accounts held within the Program with a balance greater than zero |
| Average Account Balance             | Total Savings/Total Savers   |
| Average Monthly Savings             | Sum of contributions for the past 30 days/accounts with contributions in past 30 days                    |
| Average Saving %                    | Average savings rate for all funded accounts   |
| Multiple Employer Accounts          | Employees with more than 1 employer record   |
| Total Accounts with a Withdrawal    | All accounts that had a distribution at some point   |
| Opt-Out Action Rate (first 30 days) | All accounts that had a distribution at some point   |

| Employers                                  |   |
|--|---|
| Total Registered Employers                 | Number of employers that have registered with the program.  |
| Actively Submitting Payroll (Past 90 Days) | Number of employers remitting payroll deduction contributions to MarylandSaves in the last 90 days. |

| Program                                    |   |
|--|---|
| Total Savings (in thousands)               | Total balance for all accounts as of the reported date.                                       |
| Total Monthly Contributions (in thousands) | Total of all participant's contributions in the past 30 days                                  |
| Amount of Withdrawals (in thousands)       | Total amount of retirement savings withdrawn by program participants since inception          |
| Withdrawal Rate                            | Accounts with a full withdrawal as a percent of Payroll Contributing Accounts since inception |